

Staff Meeting Notes: 5.23.18

April: Elanco Rep

- Credelio is our new oral flea & tick preventative.
- We live in an “upgrade” world, think of Credelio as our “upgrade” to Nexgard.
- Adult fleas start laying eggs in 24-36 hours.
 - Credelio has a 100% kill rate at 12 hours.
 - Trifexis has a 100% kill rate at 4 hours.
 - Nexgard has a 100% kill rate at 24 hours.
 - Bravecto has a 100% kill rate at 48 hours.
- Credelio has 100% kill rate in ticks of 4 hours.
 - Nexgard has a 100% kill rate of 12 hours.
 - Bravecto has a 100% kill rate of 12 hours.
- Credelio has a >97% efficacy of American Dog Tick, Black Legged Tick, Brown Dog Tick, and Lone Star Tick (Better than Nexgard and Bravecto)
- Safety
 - Vomiting is NOT listed as an adverse reaction.
 - Weight loss and diarrhea are listed as possible adverse reactions but otherwise it is very safe.
 - Do NOT use in pregnant or nursing dogs.
 - See package insert for owners with additional questions or call tech support.
- Credelio should be given with food.
- Use in patients >8 weeks and >4.4lbs.
- Credelio is a beef flavored (but made with pork soy) tablet; it's not chewy like Nexgard but very palatable and smaller than a quarter.
- Dosing Ranges:
 - 4.4lbs.-6lbs
 - 6lbs.-12lbs.
 - 12lbs.-25lbs.
 - 25lbs.-50lbs.
 - 50lbs-100lbs. **patient's in this size range will temporarily take 2 tablets of the 25lbs.-50lbs. Until Elanco releases the larger sizes.**
- Puppy kits will be available.
- Instant Rebates!
 - 12mths Interceptor + 12mths. Credelio = \$50 off
 - 12mths Interceptor + 6mths. Credelio = \$35 off
- Credelio is typically 15% less than Nexgard
- Remember we have rebates and expertise than online pharmacies don't have!
- June 13th is our launch date!

Melissa:

- If you are sending blood to Antech to complete a panel, please call Antech first and make a note in Avimark.

- This does NOT include delayed fecal and urine.
- Please let Shannon know about “odd” cases.

Dr. Wolfe:

- Please remove rawhides from enclosures overnight and during lunch breaks for kennel staff, this will prevent a patient from choking while unsupervised.
- She will be in Pompeii for 2 weeks with little communication. Please let her clients know that she will be difficult to reach through email. Questions should be directly to another doctor.

Becca:

- Euthanasias:
 - Please remember to initial the euthanasia cremation box to let others know that Faithful Companion has been called as well as make a note in Avimark.
 - If Faithful Companion is coming after hours, please give them the kennel phone number 704.340.6697 for them to call when they arrive.
 - If Faithful Companion is coming after hours, please place the deceased pet in a bag, then in a casket to prevent a foul smell.
- The June and July schedule is finished!
 - Please review your schedule, there are several days of split shifts.
 - Tech Assistants: Please make a “lunch plan” in the morning and write it on the tech whiteboard.

Maddy:

- F/air canisters: We recently purchased new f/air canisters for all the anesthesia machines. Maddy has wrote the weights on all of them. Every Friday, they should be weighed with the gram scale and marked on the canister. When the canister is 50 grams more than its original weight, it's time to be replaced. There is a check-off sheet on the cabinet in the surgery prep area.

Jenna:

- How to average blood pressures:
 - Get your 3 readings.
 - Press the bottom right button on the touch screen.
 - Select your 3 readings.
 - Press the average button, the average will display at the top of the screen.

Shannon:

- Keep up the incentive cash! Julie was able to schedule a wellness exam on a scared cat by simply asking and discussing kitty comfort kits!
- Antech Challenge: We are 2 canine bloodwork panels and 5 feline bloodwork panels away from meeting our May goal, keep up the good work!

- Sharon's goal is to begin ordering inventory items by the end of June. Please continue to order your items until she lets you know she's ready to take over. Once she begins ordering, if you notice items are getting low, please inform her.
- If you notice a "refrigerate upon arrival" box please take the time to unpack it and initial the packing slip.
- When uploading pictures to Avimark, if you have to manually rotate the picture, please see Julie Banning to learn how to properly upload them in order for the picture to show up properly.